# STATE OF WASHINGTON DEPARTMENT OF FINANCIAL INSTITUTIONS SECURITIES DIVISION

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IN THE MATTER OF DETERMINING

of the Business Opportunity Fraud Act of the

Turnkey Vending, Inc., Michael S. Burnett, their

Respondents.

Whether there has been a violation

State of Washington by:

employees and agents,

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CONSENT ORDER

S-02-292-03-CO01

CONSENT ORDER

Case No. 02-04-166/ACO No. 10998

## INTRODUCTION

The Securities Division, Department of Financial Institutions, State of Washington, and Respondents Turnkey Vending, Inc. and Michael S. Burnett, do hereby agree to this Consent Order in settlement of the matters alleged herein. Respondents neither admit nor deny the Tentative Findings of Fact and Conclusions of Law as set forth below and as set forth in S-02-292-02-TO01 Summary Order to Cease and Desist, except as to the jurisdiction of the Securities Division to enter this Consent Order.

#### TENTATIVE FINDINGS OF FACT

I.

Turnkey Vending, Inc. is a Utah corporation that maintains a principal business address of 347

North 300 West, Suite 201, Kaysville, Utah 84037. Turnkey Vending, Inc. is the seller of a coin-operated tabletop skill game machine to enable purchasers to establish businesses that would place and oversee the operation of the equipment in public areas (the "coin operated amusement machine opportunity"). Turnkey Vending, Inc. provides references to professional locators to assist purchasers of the coin operated amusement machine opportunity to place the equipment it sells. Michael S. Burnett is the President (and registered agent in its state of incorporation) of Turnkey Vending, Inc.

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CONSENT ORDER

II.

Respondents, acting in concert or on behalf of each other, have placed or caused to be placed information or advertisements concerning their coin operated amusement machine opportunity in print advertisements and on their Internet website www.turnkey.com. The Internet website contains the following text:

Why do people love our machine?

There are several reasons. As an owner-operator, your primary goal is to maximize your cash flow. Our machines do this by offering an eye-catching game (no electricity required) that produces profits for you without the need of restocking a product. It has been reported to significantly out-perform other traditional vending machines. Why? No inventory to continually buy, multiple machines per location, a captive audience for 30-60 minutes, and an incredibly exciting optional prize package!

How does this game work?

The machine is attached to the table with two industrial-strength suction cups which are not visible. The player sticks their quarter in a slot in the front of the machine which has a plexi-glass dome. The quarter is then sitting on the flipper that they flip with their finger -- which shoots the coin up in the air. They're trying to make the shot by shooting the quarter through a hole on the back plate which depicts a basketball player with a ball in this hand. If they make it through the hole, they win whatever the establishment is giving away...Although it's a touch shot, it's a great source of entertainment!

Who finds the locations?

Many of our clients have no experience in the vending industry and therefore utilize the services of a Professional Locator. There are numerous location companies across the country; however, we have carefully selected 2 or 3 companies that we feel outperform the others. The choice is yours as to which company you prefer to work with. Some of these locators will guarantee your satisfaction in writing. You'll also have final approval of each location. Regardless of whether you use a professional locator or decide to locate your own machines, we provide tools to assist you including the help of a personal coach...

As a result of advertisements, at least twenty Washington residents purchased the coin operated amusement machine opportunity from Turnkey Vending, Inc. No disclosure document containing complete material information regarding Turnkey Vending, Inc., including but not limited to a financial statement of the seller, was provided to prospective or actual purchasers of the coin operated amusement machine opportunity.

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III.

Neither Turnkey Vending, Inc. nor Michael S. Burnett are currently registered with the Washington Securities Division to offer or sell business opportunities in the state of Washington and have not previously been so registered.

Based upon the above Tentative Findings of Fact, the following Conclusions of Law are made:

#### CONCLUSIONS OF LAW

I.

The offer and/or sale of the coin operated amusement machine opportunity as described in Tentative Finding of Fact I and II constitutes the offer and/or sale of a business opportunity as defined in RCW 19.110.020(1).

II.

The offer and/or sale of the coin operated amusement machine opportunity as described in Tentative Findings of Fact I through III was made in violation of RCW 19.110.050(1), the registration requirement provision of the Business Opportunity Fraud Act, because no business opportunity registration has been made nor a permit issued to Respondents prior to advertising, soliciting, or making any offer and/or sale of the business opportunity in this state.

III.

The offer and/or sale of the coin operated amusement machine opportunity as described in Tentative Findings of Fact I through II was made in violation of RCW 19.110.070, the disclosure document provision of the Business Opportunity Fraud Act, because no disclosure document containing complete material information regarding Turnkey Vending, Inc., including but not limited to a financial statement of the seller, was provided to prospective or actual purchasers of the coin operated amusement machine opportunity.

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CONSENT ORDER

### ORDER AND CONSENT

Based on the premises of the foregoing:

IT IS THEREFORE AGREED AND ORDERED That Respondents Turnkey Vending, Inc., Michael S. Burnett, and their employees and agents, each shall cease and desist from offering and/or selling the coin operated amusement machine opportunity in violation of RCW 19.110.050(1), the registration requirement provision of the Business Opportunity Fraud Act.

IT IS FURTHER AGREED AND ORDERED That Respondents Turnkey Vending, Inc., Michael S. Burnett, and their employees and agents, each shall cease and desist from offering and/or selling the coin operated amusement machine opportunity in violation of RCW 19.110.070, the disclosure document provision of the Business Opportunity Fraud Act.

IT IS FURTHER AGREED AND ORDERED That Respondents Turnkey Vending, Inc. and Michael S. Burnett shall disclose the existence and contents of this Order in any business opportunity registration disclosure document approved for use in the state of Washington after registration has been effected, such requirement commencing from the date of entry of this Order.

IT IS FURTHER AGREED AND ORDERED That Respondents Turnkey Vending, Inc., and Michael S. Burnett shall inform all employees and agents who offer business opportunities in the state of Washington of the existence and contents of this Order for a period of three years from the date of entry of this Order.

IT IS FURTHER AGREED AND ORDERED That this Order shall remain in force and effect for a period of three years from the date of entry of this Order.

1	IT IS FURTHER AGREED That Respondent Turnkey Vending, Inc. shall reimburse the					
2	Securities Division \$700 for its costs of the investigation of this matter prior to the Division's entry of this					
3	Order.					
4	IT IS FURTHER AGREED That Respondents Turnkey Vending, Inc. and Michael S. Burnett					
5	each waive their rights to a hearing in this matter.					
6	IT IS THEREFORE AGREED That S-02-292-02-TO01, Summary Order to Cease and Desist, is					
7	hereby vacated subject to the terms and conditions of this Consent Order.					
8	WILLFUL VIOLATION OF THIS ORDER IS A CRIMINAL OFFENSE.					
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10	Michael S. Burnett, as President of Turnkey Vending, Inc., and individually:					
11	(Cimpaterna)					
12	(Signature)					
13	Signed this, 2003.					
14						
15	This Order entered by the Securities Division this 19th day of March 2003.					
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17	Debark R Borner					
18	Deborah R. Bortner					
19	Securities Administrator					
20	Presented by:					
21	Brad Ferber Michael E. Stevenson Financial Legal Examiner Chief of Enforcement					
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CONSENT ORDER

HEARING

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